



Direct Cost / Bid Price Detail

Customer: John James

Project: Sample Residential Project

Custom Home

Per Plan/Value Engineered

Direct Cost Detail

	Per Plan	Value Engineered	Total	% of Cost
Material				
Material:	\$5,229	\$37	\$5,266	33.68%
Misc. Material:	\$0	\$0	\$0	0.00%
Waste and Theft:	\$0	\$0	\$0	0.00%
Sales Tax (7%)	\$366	\$3	\$369	2.36%
	<u>\$5,595</u>	<u>\$40</u>	<u>\$5,635</u>	<u>36.04%</u>
Labor				
Pay Rate (122.10 Hrs @ \$20.00)	\$2,442	\$22	\$2,464	15.76%
Skill Level Adjustment (24.42 Hrs @ \$32.83)	\$802	\$7	\$809	5.17%
Additional Labor (26.00 Hrs @ \$33.23)	\$864	\$0	\$864	5.53%
Labor Hour Adjustment (0.00 Hrs @ \$32.83)	\$0	\$0	\$0	0.00%
Burden (122.10 Hrs @ \$12.83)	\$1,567	\$14	\$1,581	10.11%
Future Rate Increase (122.10 Hrs @ \$1.16)	\$142	\$1	\$143	0.91%
	<u>\$5,816</u>	<u>\$45</u>	<u>\$5,861</u>	<u>37.48%</u>
Miscellaneous Expenses				
Misc. Direct Job Expense:	\$100	\$0	\$100	0.64%
Subcontracts:	\$4,000	\$0	\$4,000	25.58%
Tools:	\$40	\$0	\$40	0.26%
	<u>\$4,140</u>	<u>\$0</u>	<u>\$4,140</u>	<u>26.48%</u>

Bid Price Detail

Direct Costs

Material:	\$5,595	\$40	\$5,635	36.04%
Labor:	\$5,816	\$45	\$5,861	37.48%
Direct Job Cost:	\$4,140	\$0	\$4,140	26.48%
Estimated Prime Cost:	<u>\$15,551</u>	<u>\$85</u>	<u>\$15,636</u>	<u>100.00%</u>
Bond/Sales Tax:	\$1,050	\$0	\$1,050	6.72%
Overhead:	\$1,061	\$8	\$1,069	6.84%
Estimated Cost (Break Even):	<u>\$17,662</u>	<u>\$94</u>	<u>\$17,756</u>	
Profit:	\$1,766	\$17	\$1,783	10.04%
Bid Price:	<u>\$19,428</u>	<u>\$111</u>	<u>\$19,539</u>	



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Per Plan/Value Engineered

Direct Cost Detail		Per Plan	Value Engineered	Total	% of Cost
Bid Analysis					
Cost per sq ft:	3,200 sq ft	\$6.07	\$0.03	\$6.11	
Labor Hours:		172.52	1.34	173.86	
Total 8 Hour Days:		7.19	0.06	7.24	
Total 5 Day Weeks:		1.44	0.06	1.45	



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Optional Sunroom

Direct Cost Detail

	Total	% of Cost
Material		
Material:	\$217	44.38%
Misc. Material:	\$0	0.00%
Waste and Theft:	\$0	0.00%
Sales Tax (7%)	\$15	3.11%
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	\$232	47.49%
Labor		
Pay Rate (6.32 Hrs @ \$20.00)	\$126	25.90%
Skill Level Adjustment (1.26 Hrs @ \$32.83)	\$42	8.50%
Additional Labor (0.00 Hrs @ \$0.00)	\$0	0.00%
Labor Hour Adjustment (0.00 Hrs @ \$32.83)	\$0	0.00%
Burden (6.32 Hrs @ \$12.83)	\$81	16.61%
Future Rate Increase (6.32 Hrs @ \$1.16)	\$7	1.50%
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	\$256	52.51%
Miscellaneous Expenses		
Misc. Direct Job Expense:	\$0	0.00%
Subcontracts:	\$0	0.00%
Tools:	\$0	0.00%
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	\$0	0.00%

Bid Price Detail

Direct Costs

Material:	\$232	47.49%
Labor:	\$256	52.51%
Direct Job Cost:	\$0	0.00%
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Estimated Prime Cost:	\$488	100.00%
Bond/Sales Tax:	\$0	0.00%
Overhead:	\$47	9.56%
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Estimated Cost (Break Even):	\$535	
Profit:	\$267	50.00%
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Bid Price:	\$802	



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Optional Sunroom

Direct Cost Detail

Total % of Cost

Bid Analysis

Cost per sq ft:	3,200 sq ft	\$0.25	
Labor Hours:		7.59	
Total 8 Hour Days:		0.32	
Total 5 Day Weeks:		0.06	
